



SEBI Registered
Category-I Merchant Banker

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NEXGEN Financial Solutions Pvt. Ltd.

Initiating Discussions for Debt Financing



Introducing NEXGEN

Who We Are · What Sets Us Apart · Our Credentials

Debt Syndication

₹60,000 Cr.+

Fund Mobilized

Zero NPA Track Record

₹35,000 Cr.+

Infrastructure Debt

Debt Syndication & Refinancing

OTHER CAPITAL MARKET SERVICES



IPO

- › 1400 Cr+ Total IPO Issue Size
- › 30+ IPO Transactions, 2ND Largest SME Merchant Banker (as of Sep 2025 filing)
- › SME & Main Board Expertise



Equity & Investments

- › 100+ Equity Valuation Assignments
- › Aggregate EV: ₹54 Tn (USD 600 Bn+)
- › Investment Advisor : NTPC Gp. #9 trns, 8520 MW, 320 MWh , 1400 TPD & SECI #1 trns, 100 MW



Advisory & Project Management Agency

- › Financial Advisor – Gujarat Solar Mission (since 2009)
- › Financial Advisor: NTPC Group, SECI & Others
- › Project Management Agency (PMA) to REC (430 MW+)
- › Empaneled with PFC Consulting Ltd. (Renewable & Thermal Projects)

Debt Syndication

Raising Fresh Loan (₹ 25,000 Cr.+)

NEXGEN is acknowledged as a specialist high volume loan, debt syndication leader for state, private & public cooperation's. This includes :

- ✓ **State Infrastructure** : HIPDB, HMESSB, MSRDCL, NHDC (Amount : ₹ 2,000 Cr.+, Transaction :4)
- ✓ **Power Utilities** : GEB, GSECL, GETCO, GIPCL, BSPGCL, NBPCL, SBPDCL, HPSEB (Amount : ₹ 10,000 Cr.+, Transaction : 4)
- ✓ **State Power Companies** : BECL,GPPC, Hindustan Clean Energy (Amount : ₹ 2,000 Cr.+, Transaction :3)
- ✓ **State Government** : Govt. of HP, AP & Rajasthan (Amount : ₹ 2,900 Cr., Transaction :3)
- ✓ **Central / State Investment Company** : SJVNL (Amount : ₹ 1,300 Cr., Transaction : 1)
- ✓ **Private** : Ralson Tyre, SMC Finance, Adani, Facor, OPG, Ganesh Housing, Swiss Park, Star Thermal (Amount : ₹5,025 Cr., Transaction : 11)

Details at Slide 5 & 6

Restructuring (₹ 12,000 Cr. +)

NEXGEN has a established track record of achieving takeout/ restructuring including:

- ✓ **Working Capital Restructuring** : GEB (Amount : ₹ 2,600 Cr.+, Transaction : 1)
- ✓ **Loan restructuring** : GEB, GUVNL, GSEGL, GIPCL and MSEB (Amount : ₹ 3,700 Cr.+, Transaction : 9)
- ✓ **Debt Swap** : GACL (Amount : ₹ 800 Cr., Transaction : 1)
- ✓ **Financial restructuring** : GSEGL & Govt. of Nagaland (Amount : ₹ 1,300 Cr.+, Transaction : 2)
- ✓ **Interest rate swap** : GEB (Amount : ₹ 4,000 Cr.+, Transaction : 1)
- ✓ **Financial Reengineering** : GIPCL (Amount : ₹ 220 Cr., Transaction : 1)
- ✓ **Balance Sheet restructuring** : GUVNL (Transaction : 1)

Details at Slide 7

Loan Syndication: Private Sector

 200 MW. Loan Syndication - ₹ 1000 Cr. 2024-25	 300 MW. Loan Syndication - ₹ 1500 Cr. 2024-25	 Line of Credit Loan Syndication - ₹ 500 Cr. 2023-24	 Ralson Tyres Ltd. Loan Syndication - ₹ 375 Cr. 2020-21	 Ralson Tyres Ltd. Working Capital - ₹ 200 Cr. : Ongoing 2020-21	 Moneywise Financial Services Pvt. Ltd Loan Syndication - ₹ 100 Cr. 2020-21	 Moneywise Financial Services Pvt. Ltd Loan Syndication - ₹ 50 Cr. 2021-22	 Moneywise Financial Services Pvt. Ltd Loan Syndication - ₹ 300 Cr. 2021-22
 Star Thermal Pvt. Ltd. Loan Syndication - ₹ 2700 Cr. 2018-19	 Adani Power Ltd. Loan Syndication - ₹ 1000 Cr. 2015-16	 Hindustan Clean Energy Ltd. Loan Syndication - ₹ 1890 Cr. 2010-16	 Swiss Park Vanijya Pvt. Ltd. Solar Power Project Term Loan - 50 Cr. 2010-11	 Ganesh Housing Corporation Ltd. Loan Syndication - ₹ 49 Cr. 2010-11	 Himachal Pradesh Infrastructure Development Board Loan Syndication - ₹ 250 Cr. 2003-04	 OPG Energy Pvt. Ltd. Solar Power Project Term Loan - 49 Cr. 2011-12	 Loan Syndication - ₹ 1200 Cr. 2010-12
 Bhavnagar Energy Company Ltd. Loan Syndication - ₹ 259 Cr. 2010-11	 Facor Power Ltd. Loan Syndication - ₹ 51 Cr. 2014-15						

Loan Syndication: Govt. Transactions

 Gujarat Electricity Board Loan Syndication - ₹ 100 Cr. 2004-05	 Gujarat Electricity Board Loan Syndication - ₹ 200 Cr. 2005-06	 Gujarat State Electricity Corporation Ltd. Loan Syndication - ₹ 947 Cr. 2007-08	 Gujarat State Electricity Corporation Ltd. Loan Syndication - ₹ 500 Cr. 2011-12	 Gujarat State Electricity Corporation Ltd. Loan Syndication - ₹ 1300 Cr. 2007-08	 Gujarat Energy Transmission Corporation Ltd. Loan Syndication - ₹ 2400 Cr. 2013-14	 Gujarat Energy Transmission Corporation Ltd. Loan Syndication - ₹ 575 Cr. 2010-11	 Gujarat Energy Transmission Corporation Ltd. Loan Syndication - ₹ 1135 Cr. 2008-09
 Gujarat Energy Transmission Corporation Ltd. Loan Syndication - ₹ 900 Cr. 2012-13	 Gujarat Industries Power Co. Ltd. Loan Syndication - ₹ 1050 Cr. 2004-05	 GSPC Pipavav Power Company Ltd. Loan Syndication - ₹ 200 Cr. 2007-08	 North Bihar Power Distribution Co. Ltd. Loan Syndication - ₹ 215 Cr. 2012-13	 South Bihar Power Distribution Co. Ltd. Loan Syndication - ₹ 651 Cr. 2012-13	 Bihar State Power Generation Co. Ltd. Loan Syndication - ₹ 300 Cr. 2012-13	 Govt. of Andhra Pradesh Loan Syndication - ₹ 1200 Cr. 2003-04	 Himachal Pradesh State Electricity Board Loan Syndication - ₹ 250 Cr. 2003-04
 Govt. Himachal Pradesh Loan Syndication - ₹ 500 Cr. 2003-04	 Maharashtra State Road Development Corporation Ltd. Loan Syndication - ₹ 465 Cr. 2003-04	 Hyderabad Metropolitan Water Supply & Sewerage Board Loan Syndication - ₹ 150 Cr. 2003-04	 Govt. of Rajasthan Loan Syndication - ₹ 1200 Cr. 2004-05	<p><i>NEXGEN Team has executed Loan Syndication transactions aggregating to ₹ 25,000 cr. +</i></p>			

Takeout (incl. Restructuring & Top-up)

 Gujarat Electricity Board Working Capital Restructuring - ₹ 2,684 Cr. 2004-05	 Gujarat Electricity Board REC: Term Loan Restructuring - ₹ 127 Cr. 2005-06	 Gujarat Electricity Board LIC & PFC: Term Loan Restructuring - ₹ 1171 Cr. 2004-05	 Gujarat Electricity Board Interest Rate Swap - ₹ 4046 Cr. 2005-06	 Gujarat Urja Vikas Nigam Ltd LIC Term Loan Restructuring - ₹ 415 Cr. 2005-06	 Gujarat Urja Vikas Nigam Ltd REC Term Loan Restructuring - ₹ 160 Cr. 2005-06	 Gujarat Urja Vikas Nigam Ltd Balance Sheet Restructuring for six subsidiary Companies of GUVNL 2006-07	 Gujarat State Electricity Corporation Ltd. IFCI Term Loan Restructuring - ₹ 25 Cr. 2005-06	
 Gujarat State Electricity Corporation Ltd. IDBI Term Loan Restructuring - ₹ 59 Cr. 2005-06	 Gujarat Industries Power Co. Ltd. Financial Reengineering - ₹ 220 Cr. 2003-04	 Gujarat Industries Power Co. Ltd. Financial Restructuring - ₹ 700 Cr. 2003-04	 Gujarat Industries Power Co. Ltd. Debt Restructuring - ₹ 925 Cr. 2012-13	 Gujarat State Energy Generation Ltd. Financial Restructuring - ₹ 220 Cr. 2003-04	 Gujarat State Energy Generation Ltd. Debt Restructuring - ₹ 217 Cr. 2003-04	 Gujarat Alkalies & Chemicals Ltd. (GACL) Debt Swap Corporate & Financial Restructuring - ₹ 800 Cr. 2003-04	 Maharashtra State Electricity Board Debt Restructuring - ₹ 160 Cr. 2003-04	
 Govt. of Nagaland Financial Restructuring - ₹ 407 Cr. 2003-04	 Facor Power Ltd. Debt Restructuring - ₹ 511 Cr. 2017-18	<p><i>NEXGEN Team has executed Debt Takeout transactions aggregating to ₹ 12,000 cr. +</i></p>						

Debt Leadership Team

Collective Experience: 130+ Years · ₹3 Lac Cr+ Across Asset Classes

CA Sanjeev Gupta

Managing Director



35+ Years | Trained PE Fund Manager

- › Handled prominent equity transactions (SLUs, Corporates, Banks)
- › ₹80,000 Cr+ transactions across asset classes
- › Extensive networking with Indian & global capital market players

Mr. A.K. Agarwal

Senior Advisor



40+ Years | Ex-Director (Project), PFC; Ex-CEO, EESL, Expert Risk Analyst

- › Instrumental role in PFC IPO (₹997 Cr) and subsequent FPOs
- › ₹2 lac Cr+ PFC Loan Book (2020)
- › Nominee Director on PTC Board on behalf of PFC (2014–2016)
- › Former Advisor, SBI

Priyank Goel

Member– Board of Advisors



20+ Years | B.Tech, Corporate Finance Advisor

- › Senior Corporate Finance Advisor
- › Domestic & International Experience in Debt and Equity Fund raising
- › Extensive networking with Indian & global capital market players

Ms. Shipra Paul

Head – Legal & Compliances



15+ Years | Ex-AVP Company Secretary, SBI Card

- › Ex-Legal Consultant, VHA Home, Canada
- › Led corporate advisory, due-diligence & compliance management
- › Corporate Compliance, Secretarial Audit & cross-functional networks

IPO & ECM Credentials

30+ Transactions · 9 As BRLM · 64% Achieving 100 X + Subscription

ECM POSITIONING

Category-I Permanent Merchant Banker

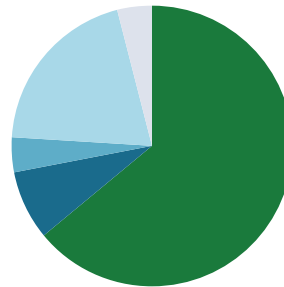
SME & Mainboard IPO expertise

2nd Largest SME Merchant Banker

(As per September 2025 Filings)

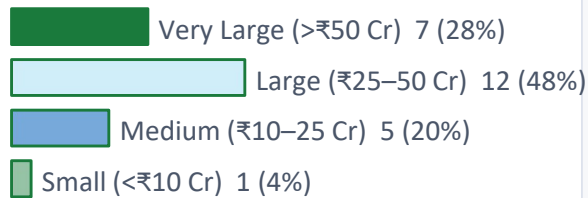
SUBSCRIPTION DISTRIBUTION

30+ IPO Transactions



■ >100x (64%) ■ >50x-100x (8%) ■ >25x-50x (4%)
■ >5x-25x (20%) ■ <5x (4%)

BY ISSUE SIZE:



AS SYNDICATE MEMBER

Syndicate Member: **4 Transactions**

Underwriter : **09 Transactions (100%)**
01 Transaction (85%)

AS BRLM – RECENT HIGHLIGHTS

- › 9 IPOs
- › Defrail Technologies: **100X** + Oversubscribed
- › KRM Ayurveda: **70X** + Oversubscribed
- › Marushika Technologies: **17X** + Oversubscribed
- › Manilam Industries: **7X**+ Oversubscribed

Solar: Financial Advisor to Gujarat Solar Mission

About Gujarat Solar Mission

Govt. of Gujarat has played a catalyzing role in the Indian Solar sector. Under the Gujarat Solar Mission-2009, Gujarat allotted 1000 MW of solar power project in 2010.

As at FYe 2014, Gujarat achieved an installed capacity of 916.4 MW making it the number one solar state in India out of the national grid connected solar capacity of 2632 MW.

916.4 MW

Installed Capacity
(Phase I Gujarat)

#1 Solar State

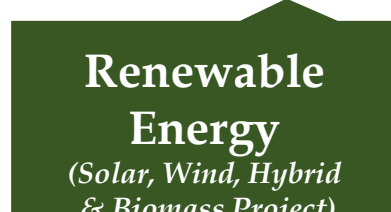
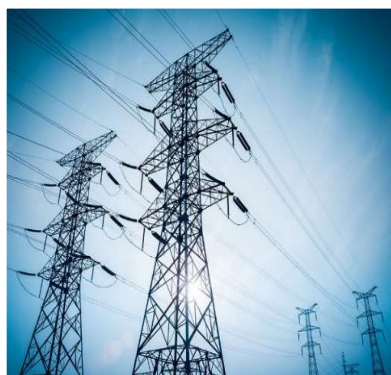
India (FYe 2014)
Out of 2632 MW National

Since 2009 · NEXGEN is Financial Advisor to the Gujarat Solar Mission

NEXGEN: Role & Responsibility

- 01** Financial Advisor to the Gujarat Solar Mission, since 2009
- 02** Assisted in the approval of ADB's \$100 Mn line of credit for Charanka Solar Park
- 03** Assisted in inviting Investors, Developers & Other Stakeholders to achieve pathbreaking 916.4 MW in Phase I Gujarat
- 04** Assisted in drafting of Model PPA for GERC approval
- 05** Assisted in finalizing Discussion Papers and Financial Models of various options for Tariff determination by GERC
- 06** Advisory role in commissioning of 65 projects aggregating 916.4 MW installed capacity
- 07** Leading & undertaking financial closures for solar developers

Renewable Energy, Power & Allied Infra: Our Focus



- **Financial Advisor -**
Since 2009
- **Capacity : 916.4 MW**

- **Amount : ₹ 40,000 Cr.**
- **No of Transaction : 9**

- **Capacity : 900 MW+**
- **Amount : ₹ 1,589 Cr.**
- **No of Transaction : 3**

- **Capacity : 450 MW+**
- **Amount : ₹ 3,563 Cr.**
- **No of Transaction : 19**

- **Financial Advisor**
Authorized
Representative in India
of a Global Consortium

NEXGEN's Financial Advisory: Power Sector Leadership

Assignment

Financial Appraisal & Fund Raising for Power Companies

Thermal: Power Utilities & Others

Renewable (Solar, Wind, BESS & Biomass)

Financial Advisor to Gujarat Solar Mission

Financial Advisor & India's Representative: to global consortium promoting Green Hydrogen in India

Scope of Work: Financial Due-Diligence

Viability: Evaluation

Feasibility: Review (technical feasibility & commercial viability)

DPR & TEFR: Review

Capital: Evaluating Source & Sufficiency of Funds

Promoter's/Sponsor's: Experience Review

Financing & Co-Financing Options

Commercial Analysis: PPA, FSA, Resource Analysis & others

Risk: Identification & Mitigation Strategy

Financial Model: Information Memorandum & other documents — Preparing & achieving successful appraisal leading to Financial Closure

Executions

Financial Advisor to NTPC Group

9 Transactions · 8520 MW, 320 MWh & 1400 TPD

- › NTPC: #2 transactions — 800 MW & 2400 MW
- › NREL: #4 transactions — 4750 MW, 200 MW, 350 MW & 320 MWh
- › NVVNL: #2 transactions — 500 TPD & 900 TPD
- › NSPCL: #1 transaction — 20 MW

Financial Advisor to SECI

1 Transaction · 100 MW

Equity Valuation: Client Portfolio

₹54 Trillion

Aggregate EV · USD 600 Bn+

100+

Assignments · Across Sectors

 2 Assignments	 10 Assignments	 16 Assignments	 1 Assignment	 13 Assignments	 13 Assignments
 8 Assignments	 6 Assignments	 2 Assignments	 1 Assignment	 1 Assignment	 1 Assignment
 7 Assignments	 1 Assignment	 1 Assignment	 1 Assignment	 1 Assignment	 1 Assignment
 1 Assignment	 1 Assignment	 1 Assignment	 1 Assignment	 1 Assignment	 34 Assignments

IPO Client Portfolio

As BRLM & Syndicate Member

AS BOOK RUNNING LEAD MANAGER (BRLM)



KRM Ayurveda

★ 75x
oversubscribed



Defrail Tech.

★ 105x
oversubscribed



Manilam Industries



IC Electricals



MARUSHIKA
TECHNOLOGY
Marushika Tech.



Webtel Electrosoft



Somaya Solar



Optimystix Ent.



Shakti Polytarp

AS SYNDICATE MEMBER & UNDERWRITER

Exim Routes



Marc Technocrats Limited
Syndicate Member



KVS Premier



Matrix Geo





Thank You



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